

Print, Inc. Approved As GSA Contractor

Leading Document Management Solutions Provider To Demonstrate Newly GSA- Approved Capabilities at The Annual Government Solutions Forum, June 2-4, 2004

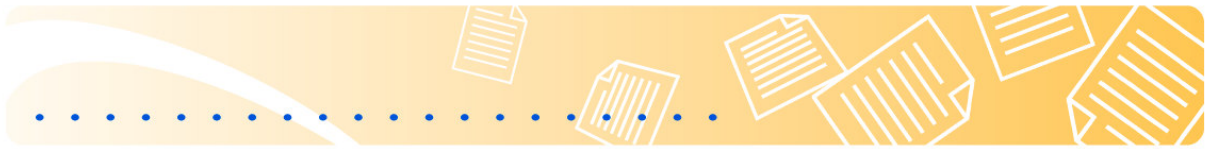
Kirkland, WA, June 1, 2004 - Print, Inc., the nation's leading provider of fully outsourced, cost-per-page (CPP) printing, copying, faxing and imaging solutions, today announced that it has been approved as a United States General Services Administration federal agency contractor. Print, Inc. will kick off its government marketing initiatives at The Annual Government Solutions Forum at the Ronald Reagan Building and International Trade Center in Washington, DC from June 2-4, 2004.

"Becoming an approved GSA contractor is a lengthy and rigorous process where applicants are carefully scrutinized in key areas such as past performance, appropriate pricing, technical competence and customer service and support," said Gary Stevens, Print, Inc. Chairman and CEO. "GSA's approval reinforces our reputation as the market leader in our field, and affords government agencies for the first time a fully independent and vendor-neutral supplier for all their document output equipment and infrastructure needs," Stevens added.

Output devices such as printers, copiers and fax machines are typically one of the most overlooked and under-managed asset categories in an enterprise. Government agencies and commercial organizations alike spend thousands, if not millions, on networks, servers and PCs to improve the way they store, access and share digital information. However, even well-managed organizations generally have only a rough count of the number of output devices they have, and are often unaware of the total costs associated with the purchase/lease, support and supplies required to operate them.

Government agencies and commercial organizations alike can realize huge benefits from proactively managing their document output processes and infrastructure, including significantly increased efficiency, streamlined workflow and productivity, and reduced spending on equipment, supplies and services that are a necessary part of doing business, but peripheral to their core missions. It's a rapid and effective way to meet growing pressure from constituents to cut costs without adversely impacting products and services.

Print, Inc.'s unique CPP procurement model centralizes and simplifies the management of all print, copy, fax, imaging and digital storage functions enterprise-wide, including equipment, supplies and service. Following a detailed assessment and analysis of an agency's specific output environment and unique requirements, Print, Inc.'s certified document management consultants recommend solutions that often include the latest digital technologies and products from the world's leading suppliers and vendors, fully optimized deployment of existing equipment and streamlined processes. Adoption of Print, Inc.'s model will generally result in the identification of 20% to 40% of current document output costs that can be reallocated to the critical service, regulatory and security work of government. Stevens commented, "We are really looking forward to showcasing our capabilities to government customers for the first time at The Annual Government Solutions Forum. It's a great opportunity for us to learn more about this exciting market, and familiarize government and public sector customers with our unique business model and powerful solutions." **Find Print, Inc. at Booth #716.**



About Print, Inc.

Print, Inc. is the premier provider of document output and infrastructure solutions that centralize and simplify the chaotic worlds of print, copy, fax and imaging management. In addition to a unique cost-per-page (CPP) outsourcing model, Print, Inc. provides world-class strategies, service, supplies and products that allow customers of all sizes to precisely manage their entire document infrastructure in a true utility model. The result is substantial cost savings, improved staff productivity, and full control and knowledge of enterprise-wide document volumes and spend. Founded in 1999, Print, Inc. was recently ranked the fourth fastest growing private company headquartered in Washington State. The company has customers nationwide, manages document output at over 3,500 customer sites, and manages more than four billion pages annually for those customers. Print, Inc.'s business model dictates that it remains manufacture-neutral to guarantee a truly objective and comprehensive solution that is focused on the specific needs of each customer. As a result, Print, Inc. maintains strategic partnerships with leading equipment manufacturers, software providers and resellers to ensure best-in-class solutions and broad geographical support and services. For additional information, visit www.printinc.com or call 1-877-83-PRINT (1-877-837-7468).

GSA Contract #: GS-25F-0024P

Schedule 36 – Office, Imaging and Document Solutions

SINs:

51-501 - Needs Assessment

51-505 - Document Production Services

51-506 - Document Conversion Services

51-508 - Litigation Support Services

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